

Request for Expression of Interest (REOI) for designing, financing, construction, operations, maintenance and management of District Cancer Care Centres of Excellence in Faridabad, through PPP mode

EOI No. 3/3-HMSCL-01/EOI/2023-24

Date: 22.02.2024

Government of Haryana
Health Department

1. INTRODUCTION

1.1 Background

1.1.1 The Health Department (HD), Government of Haryana, represented by its Additional Chief Secretary and having its principal office at New Civil Secretariat, Sector-17, Chandigarh – 160017 (hereinafter referred to as the “Concessing Authority” which expression shall, unless repugnant to the context or meaning thereof, include its administrators, successors and assigns) is engaged in the development and provision of Health Care Delivery System in Haryana and as part of this continuing endeavour, the Authority, through (Secretary) Health, Govt. of Haryana, has decided to undertake outsourcing of agency for **Request for Expression of Interest (REOI) for designing, financing, construction, operations, maintenance and management of District Cancer Care Centres of Excellence at Faridabad, through PPP mode**. The Project, thus includes Design, Build, Finance, Operation Mechanism, and Transfer.

The selected private partner shall construct and commission the Hospital at the location suggested by the Health deptt. and shall operate it through experienced Medical Healthcare Organization, Maintain it, and operate it for a period of 15 years initially under a concession agreement. The Project has the following objectives:

- To design, build, finance, operate, maintain and manage the Project for treatment of patients suffering from various ailments
- To provide and operate the Hospital through best experienced medical healthcare organization/teams of medical professionals.
- To incorporate best medical technologies of international standards.
- To promote international medical tourism.
- To promote highest level of medical and nursing care

1.1.2 About District Cancer Care Centres of Excellence:

Faridabad is one of the Industrial; Town of Haryana nearby to NCR Delhi, with an estimated population of around approx. **25 lakhs** as of 2023.

District Cancer Care Centres of Excellence at Faridabad intends to select a private partner for the said Project through a competitive bidding process. Faridabad

now invites Expression of Interest (EOI) applications from reputed and professional registered firms/ companies/ agencies individually or as a consortium /Joint Venture (JV) agreement partners / Special Purpose Vehicle (SPV) of domestic and international companies for the Project. Healthcare services in Faridabad are provided by private and public healthcare facilities. Faridabad owns many small Hospitals, clinics, primary healthcare centers, 1 General Hospital.

1.2 The Project Brief is detailed below:

PROJECT BRIEF	
Objective	To create a world-class Tertiary Cancer care institution which provides preventive, cancer screening, cancer diagnosis, cancer treatment all modalities, rehabilitation and follow up of cancer care, thus contributing to cancer registry in a hospital based setup extended to population in the State of Haryana
Project Name	<ul style="list-style-type: none"> ● Cancer Care CoE at District Faridabad
Services to be provided as enumerated but not limited to	<ul style="list-style-type: none"> ● Medical & Paediatric Oncology ● Surgical Oncology ● Radiation Oncology ● Palliative care ● Diagnostic services ● OPD services

<p>Minimum infrastructure to be built</p>	<ul style="list-style-type: none"> ● Out Patient (to include Follow-up): For medical, Paediatric, Surgical and radiation Oncology, X-Ray, Ultra sound unit, mammography, Blood sample collection etc for screening of cancers as per national health programs. ● Medical & paediatric Oncology: as enumerated but not limited to Total of 50 beds or more (including 8 beded ICU), Chemotherapy for Day care, In patient ward, Isolation ward., fully equipped with Syringe pumps & infusion pumps, PCA pumps, Crash cart, Ventilators, Multipara monitors, Airway equipment, ECG machine, Defibrillator, etc. ● Surgical Oncology: Total of 50 beds (including ICU-8, HDU-5), 3 Operation Theaters (Preferably Modular), Daycare Procedures, Recovery Rooms, Post Operative Wards, OT Equipment (including Endoscopes, Laparoscopes, Surgical Cutting Equipment, Operating Microscope, Radio Frequency Ablator, OT Lights, OT tables, Multichannel monitor, Anaesthesia workstation, Syringe & Infusion pumps, Warmers, Energy sources, Suction systems, Pendants, HIPEC, Isolated limb perfusion, PDT equipment), Robotics. ● Radiation Oncology: Total of 50 beds, 2 LINACs (1 High energy with FFF facility , 1 low energy with OBI, 1 HDR Brachy Therapy 30 channel unit with ,1 RT simulator , 1 Wide Bore CT simulator (4DCT), Treatment planning systems compatible to LINAC and HDR brachy unit, survey meters, Dosimetric and Quality Assurance Equipment and Immobilization Devices.
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- Nuclear Medicine: RIA, Radio-Pharmacy, Dual Head Gamma Camera, PET CT, Iodine-131 therapy for 2 patients,
- Radiology: Computer Radiography, 1-Ultrasound, 2D Echo, 64 slice CT, 1 MRI (3 Tesla), 3D-Mammography
- Palliative Care: Total of 25 Beds.
- Supportive Services: as enumerated but not limited to Central Supply & Sterilization Dept., Centralized Gas Supply, Dietary, Blood Bank(have availability of Cell counter (3 part), Universal Blood Cell Separator, Refrigerated centrifuge (component separator), Platelet agitator (48 bags), Donor couch, – 40 degree deep freezer for FFP)
- Laboratory Requirements: As enumerated but not limited to.
 - Pathology (cryostat, Embedding station, Microscopes, Cell Counters (5 part), Microtome, Tissue Processor, Slide Warming),
 - Microbiology (Flow Cytometry, Automated Blood culture and sensitivity includes Fungal, Bio-Safety cabinets level-2, Blood incubator, Cold Storage, Microscope, Miscellaneous like incubators, autoclave, centrifuges, hot air oven),
 - Biochemistry (Blood gas Analyser, Coagulometer, Electrolytes Analyser, Tumor Marker Analyser, Clinical Chemistry Analyser, Electrophoresis apparatus with power pack genie, Miscellaneous like centrifuges, digital balance, hot air oven);
 - Blood bank (Cell counter- 3 part, Universal blood cell separator, Component separator, Platelet Agitator(48 bags), Donor Couch, -40 degree deep freezer for FFP, BP apparatus)

SITE SPECIFICATIONS

Location	Civil Hospital, Faridabad
Ownership	PPP mode
Land area	MINIMUM 0.5 Acre or more

Total built-up area of Hospital (Current)	As per record
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Minimum Built-up area for CCCoE in the land provided by Health Department Haryana.	Government will provide vacant land for construction to bidder to develop infrastructure and start cancer related services in the form of deploying cancer specialist of all modalities including paramedical staff in a time bound manner. The services should start within 6 months of allotment of project and sites (Ownership of land will remain with health department or Government. The govt will consider value gap funding which is milestone linked and released on bank guarantee.
Implementation framework	<ul style="list-style-type: none"> ● Health Department Haryana will provide vacant land within District for establishment of Cancer Care Institute for a minimum period of 15years which can be extended as per mutual agreement. ● The ownership of the building shall remain with Govt. ● In case were the building is constructed by the Private Service Provider, the necessary approval from the Water, Electricity, Environment, pollution board, PWD and other departments will be taken by the service provider itself. ● The successful bidder shall deploy the qualified staff i.e. Doctors, Cancer specialist in medical, surgical, radiotherapy field with qualified paramedical staff to run the services. The salary of the staff will be born by the successful bidder. ● The day to day functioning and maintenance shall be looked after by the successful bidders. ● The bills of water, electricity, BMW, pollution, telecom expenses etc. shall be born by the bidders. ● The successful bidders will deploy adequate number of security guards, sweepers, ward attendants, and maintenance staff, salary of which shall be paid by the successful bidder.

	<ul style="list-style-type: none">● They shall comply with Govt regulations pertain to FDA, EPF, ESI , GST, Insurance, etc.● The services shall be compliant with Govt. Of India and Govt . of Haryana Health schemes and the data shall be shared through Govt Of Haryana HMIS or e-Upchar.● The service provider shall be liable for timely billing.● Adequate IEC shall be displayed highlighting cancer prevention and treatment strategies and standard treatment guidelines and protocols shall be followed for cancer treatment. Trials of new drugs or experimental drugs shall not be allowed without the permission of Government.● Data of patients shall not be shared with any private organization or any other health agency.● The charges shall be displayed after approval from Civil Surgeon of the District.● All infection prevention protocols as defined by WHO shall be followed at all levels of patient care.● The service provider shall maintain and ensure the services are running 24x7.● The service provider shall share the all detail of staff , Doctors, specialists and all the paramedical staff deployed with the health department along with their qualifications and credentials. No person shall be employed who have dubious character, criminal background or blacklisted or suspended by respective council.● The hospital shall not be used for any other purpose except as for District Cancer Care Centres of Excellence● Service provider will ensure availability of quality medicines and consumables at a cheapest rates.● The Doctors will prescribe medicines in generic form only.● The case record of each patient shall be recorded in digital form, and further it shall be shared with patient as required.● The service provider shall comply to all regulations related to medical ethics, and statutory regulations of Govt
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	<p>of India / Haryana.</p> <ul style="list-style-type: none"> • The service provider shall be responsible for any legal issues, medical negligence issue pertaining to service treatment of patients. • The facility may be used by health department for their staff training, orientation of health services, including training of DNB students of same or nearby districts. • The qualifications of specialist and super specialists shall be as per norms of NMC as prescribed from time to time.
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2.0 Description of the Project:

The Authority intends to select a private partner who shall be responsible to design, build, finance, operate it through most experienced healthcare organization, maintain and manage the 50 bedded hospital at the location suggested by **District Cancer Care Centres of Excellence** for a concession period of 15 years initially under a concession agreement. Upon expiry of concession period, the Hospital will be transferred to the HEALTH DEPARTMENT without any conditions and as it is basis. The Cancer Care Institute to be developed through PPP mode at districts includes following services:

(Table.1)

	Services
1. Medical Oncology	Chemotherapy for Haematological and solid malignancies including Paediatric Oncology, Targeted chemotherapy, Immunotherapy, Toxicity Management, ICU management, HIPEC, Isolated Limb Perfusion, Essential Drug Availability* etc.
2. Surgical Oncology (also to include Neurosurgery, ENT, Orthopaedics, Genitourinary, Gastroenterology, Plastic Surgery)	Minor and Major Operations, Emergency and Day care procedures, curative radical surgery, Biopsy, Diagnostic and Interventional Endoscopy procedures, Laparoscopy procedures etc.

3. Radiation Oncology	<p>1.External Beam Therapy 2D ,3D, IMRT, Rapid ARC IGRT, RT Sim, CT Sim.</p> <p>2.HDR Brachy Therapy: Intra-cavitary, interstitial, Surface mould intra-luminal with Cobalt Source.</p> <p>3.Radiation Physics: Dosimetry, Quality Assurance, treatment planning and immobilization devices</p> <p>4. Simulator CT</p>
4. Diagnostics Services	<p>1. Radiology and Nuclear Medicine: X-ray, ECG, Ultrasound, 2D echo, Mammography, CT, MRI with guided biopsies and PET CT.</p> <p>2.Pathology: Histopathology, Immuno histo-chemistry, Flow Cytometry, Tumor markers etc.</p> <p>3. Laboratory Facilities: All Normal Biochemistry tests to measure release of metabolites, electrolytes, fats, and proteins, including enzymes, specific tests such as blood urea nitrogen (BUN),creatinine, Cancer gene mutation; all Haematology and Clinical Pathology tests including cancer specific tests such as CBC, Cytogenetic analysis, Immuno phenotyping, Urinalysis, Urine cytology; Microbiology tests for testing Culture and Sensitivity including Fungal in Sputum, stool, urine, blood and other body liquids etc.</p>
5. Supportive Team	<ol style="list-style-type: none"> 1. Blood Bank: Cell Components, Irradiated Blood in addition to routine blood bank procedures. 2. Dental Care 3. Dietician (Nutrition Specialist) 4. Counselors 5. Telemedicine 6. Canteen
6. Hospital based Cancer registry	Electronic case record maintenance, ICD-11 coding, Statistician, Patient follow-ups
7. Palliative Care	Pain and Stoma management, Hospice, Domiciliary care
8. OPD Services	

Scope of Services for Further Expansion (Table 2) as enumerated below but not limited to.

1. Medical Oncology	Bone Marrow Transplantation
2. Surgical Oncology	Robotic surgery , minimal invasive surgery, reconsutructive surgery, Gamma knife Surgery, etc.
3. Radiation Oncology	SRS, SBRT, TSET, TBI
4. Diagnostics Services	Gamma Camera, Radio Iodine Therapy, Molecular Oncology.

2.1 Financing Option:-

- The primary estimated cost of the Project is INR 100 ,00,00,000 (Rs.100 crores).
- The Selected Bidder if needed may secure the complete financing of the said project through any domestic or international financial Institutes.
- The selected private partner will arrange complete finance for the construction of the Hospital .
- The selected private partner will arrange complete finance with absolutely zero financial burden and no repayment exposure at all (In case of loan) to Health department
- The Selected Bidder shall be solely responsible for securing the complete finances and repayment of the same including any interest, taxes and if any govt. charges. (Locally or Internationally) without creating any liability on Health department.
- The selected bidder can design and share the mechanism for securing and confirming zero liability on Health department.
- The Selected Bidder shall be responsible to design, build, finance and construct the Hospital at the location specified by the Authority and shall also commission, operate it through professional healthcare organization, maintain it, and manage the Hospital for a concession period of 15 years initially under a concession agreement.
- The selected private partner shall be responsible for the following activities during various stages of the Project:

Roles and responsibilities of the Selected Bidder are as follows:-

A- (pre-construction, construction and commissioning stage)

- a. Securing all the finances of the said hospital, repayment of the same with zero liability on Health Deptt.
- b. Design and Building of the Hospital

- c. Construction of the Hospital
- d. Procurement and installation of necessary furniture and fixtures
- e. Procurement and installation medical equipment for the Hospital
- f. Supply of IT solutions
- g. Securing all accreditations and necessary certifications
- h. Commissioning of the Hospital

B- (Operations stage)

- a. Operations, maintenance and management of the Hospital through experienced medical healthcare organization for concession period of 15years.
- b. Recruitment and deployment of workforce including clinical and non-clinical and support staff smooth operations of the Project
- c. Security, maintenance and facility management of the Hospital
- d. Maintenance of finance and accounts
- e. IT enabled Hospital Management Information System (HMIS)
- f. Securing the required certifications and accreditations
- g. Compliance to SLAs as per the Concession agreement
- h. Complete repayment of the Loan, Interest if any including time to time payment for the relevant taxes, water and electricity etc.

3.0 Invitation and Selection of Private Partner:

The Authority invites Expressions of Interest ("EOI") applications from reputed and professional healthcare registered firms/ companies/ agencies individually or as a consortium /Joint Venture (JV) agreement partners / **Special Purpose Vehicle (SPV)** of domestic and international companies interested in the Project. The interested parties shall submit their EOI application in the prescribed format as provided in Annexure I of this EOI Document. The interested parties may provide any additional information considered relevant for expressing their interest for the Project, including their brochures or corporate literature. In case of Consortium / SPV / JV agreement partners the MOU / inter agreement must clearly state the roles and responsibilities of each of the partner in terms of design, construction, commissioning, operations and maintenance.

The Authority reserves the right to modify, cancel, suspend or terminate any aspect of the selection process at any time, for any reason, without giving prior notice and the Authority (including their officers, employees and/or agents) will, not be bound by this EOI. The Authority reserves the right to require additional information from any interested party, at its absolute discretion.

4.0 EOI Submission

Submissions of EOI must be made latest by **04/03/2024** and no later than **5:00 PM**

Indian Standard Time (IST) by email with subject line as "Expression of Interest (EOI) for selection of private partner for designing, financing, construction, operation, maintenance and management of **District Cancer Care Centres of Excellence** on Design- Build-Finance- Operate-Transfer (DBFOT) basis in PPP mode" to the following mail id:

- hmsclmd@gmail.com
- Tenderquery2020@gmail.com & equipmentdgm2020@gmail.com.

It is further requested that Hard Copy for the same is also submitted in the O/o HMSCL, Panchkula before last date & time of the submission and query for the same asked on above said email id.

The Bidder shall provide all information sought under this EOI. The Authority will, in normal course, evaluate only those EOI Applications that are received in the required formats and complete in all respects. However, the Authority will be at liberty to seek any additional/ supplementary information after opening of the EOI Applications. The EOI Application shall be signed by the authorized signatory of the Bidder.

5.0 Schedule for EOI

The schedule of the EOI process is as mentioned below. The Authority shall endeavor to adhere to the following schedule and reserves the right to alter the schedule.

Sr. No.	Description	Date
1	Publication of EOI	22/02/2024
2	Due Date of submission of EOI by bidder	On 04/03/2024 or before, 5:00 P.M

The Authority may, in its sole discretion, extend the Due Date of submission of EOI by issuing an Corrigendum uniformly for all the Bidders.

6.0 Summary of the EOI

1. Eligibility criteria - As detailed in the Section 8.0 of this document
2. Concession period - The concession period is for 15 years and the terms and conditions shall be pre-determined, and will be provided in the draft Concession Agreement.
3. Unless extended by the Authority, the EOI shall be submitted on or before the due date of submission as mentioned under Clause 6.0 of this EOI, in the manner and

form as detailed in this EOI document. EOIs submitted by either facsimile transmission (fax) or telex will not be acceptable.

4. The Authority reserves the right to reject any or all the bids without assigning any reason thereof.
5. Any clarification/ correction relation to this EOI may be communicated to the Authority through an email and the response shall be provided as an addendum to the EOI and as a part of the RFP if required.

Note: The terms Bidder/ agency / vendor/contractor / consortium (Singular/ Plural) are used interchangeably hereto.

DISCLAIMER

All information contained in this, Expression of Interest (EOI) subsequently provided / clarified are in good interest and faith. This is not an agreement and is not an offer or invitation to enter into an agreement of any kind with any party.

Each Bidder/ consortium should conduct its own investigation and analysis & should check the accuracy, reliability and completeness of the information in this Expression of Interest. Applicants should make their own independent investigation in relation to any additional information that may be required.

7.0 Eligibility criteria for participating in the EOI

For determining the eligibility of Bidders, the following shall apply:

- i. The Bidder can be a single entity or a consortium of maximum 3 members. The term Bidder used herein would apply to the single entity or consortium.
- ii. The Bidder can be an organization (under the Companies Act or an organization registered under the Societies Registration Act 1860 or any relevant Act of the Government of India (GoI) or any relevant Act of a State or Union Territory)/ a consortium/ JV agreement holders represented by a Lead Bidder.
- iii. Any partner including the Lead Bidder in one consortium cannot be a partner in another consortium. The Lead Bidder shall be representing the consortium.
- iv. The list of the consortium members shall be enclosed with the response to the EOI and shall be a maximum of 3 members.
- v. The bidders could be Indian and / international organizations.

7.1 Minimum eligibility criteria - To be eligible for bidding, a Bidder shall fulfill the following conditions of eligibility as on the due date of submission:

1. The company should be in existence for at least 3 years as of March 2023. In case of Trust/consortium / SPV / JV agreement partners, the Lead Bidder should be in existence for at least 3 years other than two members and must be in existence for at least 3 years. Each member must be having positive net worth certified by CA
2. **Technical Capacity / Specific Experience** – For demonstrating technical capacity and experience (the “Technical Capacity”), the Bidder must meet the following criteria and shall provide details & proofs as per Annexure-I:
 1. Running 3 Cancer Care centers having :
 - Medical oncology facility with Chemotherapy for Haematology and solid malignancies with ICU provision, Isolated ward, a minimum of 1200 patients each year on an average for the last 3 years.
 - A surgical oncology facility with 2-3 OTs with major operations, with Endoscopy and Laparoscopy procedures, a minimum of 300 surgeries each year on an average for the last 3 years A radiation oncology facility with Dual high energy Digital LINAC, with IGRT facility, HDR Brachy Therapy with Iridium source, CT Simulator and a PET Scan
 - Atleast one center with NABH Accreditation for the past 2 years
 2. Running atleast 1 Diagnostic Facility
 - i. Atleast 1 Lab with NABL accreditation for the past 3 years
 - ii. Should be operating atleast 1 MRI machine for the past 3 years.
3. **Financial Capacity:** For demonstrating financial capacity (the “**Financial Capacity**”), the Bidder shall comply with the following conditions (In case of consortium, the sum of the financials of all the members of the consortium is considered):
 - i. The Bidder shall have a minimum Annual Turnover of INR 32,00,00,000 (Indian Rupees Thirty two crores) in at least one year over the last 3 financial years as on March 31st 2023.
 - ii. The Bidder shall have a minimum Net Worth of INR 20,00,00,000 (Indian Rupees Twenty crores) as on March 31st 2023

In case the Bidder is a consortium or SPV, or JV agreement, Financial Capacity shall be taken as sum of the Annual Turnover and Net Worth of all the members of the consortium or SPV, or JV agreement partners

The Bidders shall specify the methodology adopted for calculating such Annual Turnover and net worth conforms to the provisions of this clause. For the purposes of this EOI, net worth (the “**Net Worth**”) shall mean

- For Companies under Companies Act - The sum of subscribed and paid up equity and reserves from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off.
- For entities other than Companies - The total assets minus total liabilities.
- For the purposes of this EOI, annual turnover (the “**Annual Turnover**”) shall mean the turnover of the financial year of gross annual revenue not including income from other sources like interest, dividend, rent etc. Eligibility criteria of an Annual Turnover of at least Rs.100 cores in any one year over the last three years has been taken into the consideration mainly due to the non-business years of Covid pandemic worldwide during 2019-20 / 2020- 21.
- Technical criteria for selection of Bidders has been fixed at 5 years in order to enable the bidders to demonstrate their Technical Capacity because of lack of any activity globally due to Covid pandemic.

8.0 Test of responsiveness

Prior to evaluation of EOI Applications, the Authority shall determine whether each EOI Application is responsive to the requirements of this EOI. An EOI Application shall be considered responsive only if:

- i. It is received as per the format specified in Annexure – I;
- ii. It is received by the Due Date of submission including any extension there of pursuant to Section 6.0;
- iii. It is signed as stipulated in Section 5.0;
- iv. It contains all the information (complete in all respects) as requested in this EOI (in formats same as those specified);
- v. It does not contain any condition or qualification; and
- vi. It is not non-responsive in terms hereof.

The Authority reserves the right to reject any EOI Application which is non-responsive and no request for alteration, modification, substitution, or withdrawal shall be entertained by the Authority in respect of such EOI Application.

9.0 Evaluation of EOI Applications

The evaluation of the responses to this EOI will be based on the following criteria:

- (i) Technical capacity – Pass / Fail criteria
- (ii) Financial capacity – Pass / Fail criteria

If a Bidder passes through the criteria mentioned above, the bidder shall be shortlisted to participate in the RFP stage in case HEALTH DEPARTMENT decides to go for close bidding.

Note:

HMSCL reserves the right to accept/ reject any Expression of Interest (EOI) from Bidders without assigning any reason whatsoever.

Annexure I – Formats of EOI Application

The EOI application should consist of the following information:

1. Covering Letter
2. Form 1 - General information about the Bidder (The Bidder should provide details of the Lead Bidder and each of the consortium/ JV agreement/ SPV partners in separate forms)
3. Form 2 – Financial Capacity of Lead Bidder and all the consortium / JV agreement/ SPV partners
4. Form 3 – Technical Capacity of Lead Bidder and all the consortium / JV agreement/ SPV partners
5. Form 4 - Short write-up not exceeding 5 pages on Project Development and implementation methodology including operations management.
6. Form 5 - List of consortium/ JV agreement/ SPV partner(s) (if any)

In the case of a consortium a copy of the Letter of Intent between all the parties / consortium/ JV agreement/ SPV agreement between the parties must be provided at the time of submission of EOI.

Format of Covering Letter

(To be submitted on letterhead of the applicant)

Dated:

**To,
Managing director
Haryana Medical Services Corporation Limited,
5th Floor, DHL Square, Plot No. 9, IT Park,
Sector-22 Panchkula, Haryana**

Sub: Expression of Interest (EOI) for selection of private partner to establish a 50 bed **District Cancer Care Centres of Excellence in Faridabad, through PPP mode** on Design-Build-Finance-Operate-Transfer (DBFOT) basis in PPP mode

Dear Sir,

1. With reference to your EOI document dated____, M/s_____ (<please mention the name of the Lead Bidder and consortium/ Joint Venture (JV) agreement/ Special Purpose Vehicle (SPV) partners>) hereby submits the EOI application for the subject Project.
2. I/we certify that all the information provided in the application are true and correct.
3. I/ We acknowledge the right of HMSCL to reject our EOI Application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
4. I/we understand that HMSCL reserves the right to modify, cancel, suspend or terminate any aspect of the EOI process at any time, for any reason, without giving prior notice and HMSCL (including their officers, employees, consultants) will not be bound by this EOI.

Yours faithfully,

Date:

Place:

(Signature, name and designation of the Authorized signatory)

(Name and seal of the applicant)

Form -1

GENERAL INFORMATION

Name of the Lead Bidder:

The Registered name of the company	
Address of Registered office	(Registration Number and Registration authority)
Year of Incorporation	
Legal Status	Public Ltd. Co / Private Ltd. Co. / Partnership firm etc.
Business address for correspondence in India	Location
	Street
	City
	Pin Code
	Telephone / Facsimile
	Email
	Other (URL etc.)
Name of the Contact	
Contact's designation	
Contact addresses if different from above	
Business Structure	
Quality Certifications (if any)	(enclose Certificates copy)

Name of the consortium / SPV / JV agreement partner(s):

The Registered name of the company	
Address of Registered office	(Registration Number and Registration authority)
Year of Incorporation	
Legal Status	Public Ltd. Co / Private Ltd. Co. / Partnership firm etc.
Consortium partner details	
Business address for correspondence in India	Location
	Street
	City
	Pin Code
	Telephone / Facsimile
	Email
	Other (URL etc.)
Name of the Contact	
Contact's designation	
Contact addresses if different from above	
Business Structure	
Quality Certifications (if any)	(enclose Certificates copy)

Form 2

FINANCIAL CAPACITY

Annual Turnover (INR Crores)

Name of the Lead Bidder and consortium/ JV/ SPV partner(s)	Annual Net Worth for preceding three financial years (INR Cr)			Maximum of 3 years > 32 cores
	2022-23	2021-22	2020-21	
(1)	(2)	(3)	(4)	(5)
Lead Bidder				
Consortium/ JV/ SPV partner 1				
Consortium/ JV/ SPV partner 2				

Net worth as on

S No.	Name of the Lead Bidder and consortium/ JV/ SPV partner(s)	Particulars	Amount as on
A			
B			
C			
D			
Net Worth			

NOTE:

- The above details about the financial capacity shall be certified by the statutory auditor of the firm.
 - Copies of audited balance sheets with profit and loss account of the preceding 3 years shall be submitted along with the EOI application in support of above entries for the Lead Bidder and each consortium/ JV/ SPV partners.
 - The eligibility criteria for the consortium/ JV agreement/ SPV partners is the sum of all the members.
 - Certificate of incorporation, memorandum of association and articles of association, in case the Bidder is a company registered under Companies Act, 2013;
 - Registration certificate with the concerned Registrar, if the Bidder is a society, public trust, partnership firm or limited liability partnership firm.
 - Audited annual reports of the Bidder for the preceding 3 (three) financial years.
 - In case the annual accounts for the latest financial year are not audited and therefore the Bidder cannot make them available, the Bidder shall give an undertaking to this effect and the statutory auditor shall certify the same. In such a case, the Bidder shall provide the audited annual reports for 5 (five) years preceding the year for which the audited annual report is not being provided
 - The Bidder/consortium shall furnish copy of the PAN/TAN card, service tax registration certificate, CST registration certificate, EPF registration certificate, VAT registration certificate as applicable.(In case of international bidder/consortium relevant tax documents will be required to be furnished).
 - For global companies the certificate of incorporation along with VAT or its equivalent along with audit financials is required.
 - Separate sheet/ credentials may be used/ enclosed wherever necessary.
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Form 3

TECHNICAL CAPACITY OF THE BIDDER

1. Details of Hospital(s) affiliated/managed by bidder:-

S. No.	Name of Bidder	Name & Address of Hospital	Number of Beds	Date of Commencement of Operation	Specialties Offered
1.	Lead Bidder				
2.	Consortium / JV agreement/ SPV Partner 1				
3.	Consortium / JV agreement/ SPV Partner 2				

Cumulative bed strength of the eligible Hospitals =

Note: Following documents need to be submitted as supporting documents:

- Certificate from a Chartered Accountant certifying the above details under Form 3.
- Copy of the Accreditation certificate for the Hospital whose details have been provided above.

Form 4 - Short write-up on Project Development and implementation methodology (not exceeding 5 pages)

Form 5 - List of consortium/ JV agreement/ SPV partner(s) (if any)

EOI CHECKLIST

Please note:

To help you prepare the best application possible, all the items below need to be considered and ticked off. This will also assist us with assessment of your application.

During EOI submission, please keep this page after the cover page.

(Put /× in the appropriate box under remarks column)

Have you checked and enclosed:-

Sl. No.	Description	Page Numbers	Remarks
1.	Covering Letter		
2.	Form 1		
3.	Form 2		
4.	Form 3		
5.	Form 4		
6.	Form 5		
7.	Supporting documents as mentioned in this EOI		
8.	Audited financial statements of the preceding 3 years of the Lead Bidder and all consortium/ JV agreement/ SPV partner(s)		